



Julien Fontignie

optimistic operations manager

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04-16-1980
Driver's license



Career summary

1/2012 – today
Chief operating officer
[Raincode](#)

Report to the CEO and am responsible for the company's day-to-day operating activities, including revenue and sales growth; expense, cost and margin control; and monthly, quarterly and annual financial goal management

1/2011 – 1/2012
Marketing coordinator
[Dun & Bradstreet](#)

Create, coordinate and manage campaigns and leads for D&B Belgium with Salesforce.com & Eloqua CRM tools

8/2008 – 12/2010
Campaign specialist
[Proximus](#)

Develop, support, and report CRM & campaigns for EBU/SME department of Belgacom and Proximus, within the database view. Improve and extend the cross departmental campaign management processes to increase customer experience; Optimize and automate all processes

6/2007 – 7/2008
Communication officer
[Fortis](#)

Develop internal & external communications within the Technology & Operations department

1/2005 – 6/2007
System engineer
[Fortis](#)

Creation and support of a coherent, systematic system between entities in Fortis Cross Border Group, and implementation of a decentralized support team in the three countries. That consists of Studies, POC, analysis, and development of interfaces linking Business-, Development- and Testing-tools in each entity and gives a full support for software

1/2005 – 6/2007
System engineer
[Raincode](#)

Integrate of customer database into Raincode Online and UI's development to access the code renovation services



Education

2014 [MIT](#) - Entrepreneurship Development Program (Boston, MA, USA)
2003-2004 [UCLouvain](#) – Introduction classes for MS) - Computer Science (LLN, BE)
1999-2003 [HERS](#) – BS – Computer Science (Liège, BE)



Languages

French	Mother tongue
English and Dutch	Fluent
Sign language	HF-3



Hobbies

Interests	New tech, politics, automotive & motorbike, family, travels, movies (not in order of importance)
Activities	Volunteer in NGO, proud father of 2 boys, walk my dog, play guitar, read comics and books.