



Julien Fontignie

Operations manager

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Born 04-16-1980
Driver's license



Career summary

- 1/2012 – today
Chief operating officer
Raincode
Raincode Labs
Report to the CEO and am responsible for the company's day-to-day operating activities (Belgium & India), including revenue and sales growth; expense, cost and margin control; and monthly, quarterly and annual financial goal management
- 1/2011 – 1/2012
Marketing coordinator
Dun & Bradstreet
Create, coordinate and manage campaigns and leads for D&B Belgium with Salesforce.com & Eloqua CRM tools
- 8/2008 – 12/2010
Campaign specialist
Proximus
Develop, support, and report CRM & campaigns for EBU/SME department of Belgacom and Proximus, within the database view. Improve and extend the cross departmental campaign management processes to increase customer experience; Optimize and automate all processes
- 6/2007 – 7/2008
Communication officer
Fortis
Develop internal & external communications within the Technology & Operations department
- 1/2005 – 6/2007
System engineer
Fortis
Creation and support of a coherent, systematic system between entities in Fortis Cross Border Group, and implementation of a decentralized support team in the three countries. That consists of Studies, POC, analysis, and development of interfaces linking Business-, Development- and Testing-tools in each entity and gives a full support for software
- 1/2005 – 6/2007
System engineer
Raincode
Integrate of customer database into Raincode Online and UI's development to access the code renovation services



Education

- 2014 MIT - Entrepreneurship Development Program (Boston, MA, USA)
2003-2004 UCLouvain - Introduction classes for MS - Computer Science (LLN, BE)
1999-2003 HERS - BS - Computer Science (Liège, BE)



Languages

- | | |
|-------------------|---------------|
| French | Mother tongue |
| English and Dutch | Fluent |
| Sign language | HF-3 |



Hobbies

- Interests New tech, politics, cars, family, travels, movies (not in order of importance)
Activities Volunteer in NGOs, proud father of 2 boys, Jiu-Jitsu, walk my dog, play guitar, read comics and books.